

RAYONIER ADVANCED MATERIALS PAPER TRIAL POLICY

Trial Orders and Samples

Dear Customers,

At Rayonier Advanced Materials Paperboard Group, we understand the importance of paper trials to ensure the exact fit to your business needs. We want to make this process as easy as possible for you.

To facilitate our trial process, we have implemented a simple policy for all our trials:

1. All customer trials must be submitted to Rayonier Advanced Materials Paperboard Group management for approval.
2. The customer must provide the Rayonier Advanced Materials Paperboard Group with a purchase order for the trial paper.
3. All customer trials will be invoiced at 100% of the agreed upon sale price.
4. Once the trial is complete, samples are to be sent to the following address with the completed trial form, a copy of the invoice for the trial paper and a minimum of 12 printed samples.

Rayonier Advanced Materials Paperboard Group

Sample Department
4 Place Ville-Marie, Suite 100
Montreal, Quebec H3B 2E7
Canada

5. Upon receipt of the trial form, printed samples and copy of the invoice for the trial paper, the invoice for the trial paper will be cancelled.

As part of our continuous improvement program, the Rayonier Advanced Materials Paperboard Group offers assistance of its Technical Representatives for trials. This is instrumental in providing pertinent feedback and information about our paperboard.

We look forward to working with you,

The Rayonier Advanced Materials Paperboard Group

1 800 411-7011

www.kallimapaper.com